

# Garage Sale

## Checklist

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### Preparing for the Sale

- Purge the house and garage to gather sale items.
- Prepare your sale items.
- Price your sale items.
- Put an ad in the paper or online.
- Prepare a cash box.
- Collect needed items (calculator, sharpies, masking tape, etc..)

### Setting Up

- Borrow and set up tables.
- Group items in categories
- Set up a free box
- Set up large lot deals.
- Set furniture close to the street to attract customers.

### Running the Sale

- Stick with your planned start and end times.
- Be less willing to negotiate at the beginning of the sale, and more willing towards the end of the sale.
- Ask for help from a friend or family member.
- If someone wants to come back later to pay for something, get a phone number and give them a timeline.

### Ideas for Leftover items

- Put it on the side of the road and offer it for free.
- Take it to a local thrift or charity store and get your tax receipt.
- Donate appropriate items to a local rescue mission or women's shelter.
- List it online using a local buy, sell, trade page or your personal page or use Craigslist or eBay.
- Put an ad in your local newspaper.
- Put a notice in your church email or communication.

### A Few Extra Tips...

- If you can plan a neighborhood sale or a multi-family sale, more people are likely to come.
- If your sale is a multi-family sale, in advance make a sheet that includes the names of all the people who contributed to the sale across the top. Then, add their sold item prices to the list so you can keep a running total of their sales.
- If you are not going to keep the money for yourself, but are raising money for a charity or event, let people know. People can be more generous when they know that their money is going to a good cause.